

# Getting Started Checklist It's As Easy as 1-2-3

Go To: LiveYoungerSuccess.com

# 1. Download the FREE LifeWave InTouch App

- Our powerful smartphone marketing system
- Watch the short tutorials in the Training Section of the LifeWave InTouch App
- Practice sharing/sending a video to your sponsor... today!
- Available in 8 languages: English, German, French, Italian, Danish, Polish, Spanish and Thai

## 2. Learn, Practice & Teach Our Simple DAILY METHOD OF OPERATION (DMO)

- 1- Connect with people heart-to-heart... before presenting
- 2- Pique their interest:
  - "What do you know about Stem Cells?"
  - "Are you in any pain?"
  - "I've recently learned of an Historic Breakthrough in Affordable Stem Cell Technology"
  - "Are you open to a supplementary income opportunity?"
  - Share relevant X39 success stories (yours or others you've heard)
- 3- Share videos from the InTouch App or short videos at LiveYounger.com
  - If sent via the InTouch App an alert will inform you when they watch the video
- 4- Follow-Up and take appropriate action after they watch a video
  - "What interested you most?" or "Do you have any questions for me?"
  - If ready, enroll as a Customer or Brand Partner... if they are not ready:
    - Send additional video(s) and info
    - o Do a 3-Way Call
    - Offer to send a X39 sample (optional)

# 3. Plug Into Trainings & Communications

Schedule a Personal Planning Session with your upline Sponsor or Mentor right away!

# LiveYounger Team Communications & Webinars

- Check out and share our LifeWave X39 Marketing website: LiveYounger.com
- Check out and share our Product Training website: <u>LiveYoungerProducts.com</u>
- Subscribe to our weekly newsletter: LiveYoungerNewsletter.com
- Subscribe to text reminder system: Text "LiveYounger" to 406-225-6088
- Available Webinars
  - Monday & Tuesday Evening Webinars at 6pm PT: LiveYoungerZoom.com
  - Monday and Thursday Morning Chats at 8am PT: LiveYoungerChat.com
  - Sunday & Thursday Webinars at 4:30pm PT: ConnieZoom.com
- Join LiveYounger Team Private Facebook Groups
  - LiveYoungerFB.com for Brand Partners
  - <u>VibrandLivingFB.com</u> for Guests, Customers & Brand Partners

#### □ LifeWave Corporate Communications & Webinars

- Join LifeWave Business Builders Group on Facebook
- Register for Weekly Corporate Newsletter in the Resources section of your Back Office
- Listen to LifeWave Connect Product and Business Webinars 1<sup>st</sup> and 3<sup>rd</sup> Wednesdays
- LifeWaveHealthYouTube.com ~ Great source for corporate replays and educational videos

#### 4. Jump Start Your Business

- Watch Getting Started Video with Sr. Presidential Directors Gregory & Robin Blanc Mascari
- Watch Getting Started Video with Sr. Presidential Director Connie Lucas
- Both located on the second page of the Getting Started Section of LiveYoungerSuccess.com

## 5. Explore Your Personal LifeWave Website & Back Office

- Your personal website for sharing with prospects: LifeWave.com/your username
- Log in to your personal website and explore your robust Back Office
- If you have not already done so, in the Store section of your Back Office, we recommend settingup a Monthly Subscription Order to ensure bonus qualification and prevent volume from flushing

#### 6. Successful Sampling Tips

- Giving a sample gift of an X39<sup>™</sup> can change someone's life... and change your business too!
- This is a powerful and proven process used by many of LifeWave's most successful leaders and teams to engage and enroll new Customers and Distributors
- You can increase your success in getting people to watch our compelling videos by offering to provide them a Free X39<sup>™</sup> sample
- We recommend that you do NOT send a sample until after they have watched a video from your InTouch App or at LiveYounger.com. Say something like: "I'd be happy to send you a sample... but first I'd like to send you a short 3-minute video. If that interests you, I'll be happy to you send you a sample."
- Experienced samplers have experimented to find the optimum number of patches to give: One is usually best!
- When you follow-up, be sure to offer them the LifeWave 30-day Risk Free Trial
- Some feel it fast... some feel it slow... but we know that X39<sup>™</sup> always begins to work at the cellular level for everyone from the very first day

## 7. Getting Started Guidebook and Video

Check both of these out if you want to learn more about our Proven Plan of Action and take your business to the next level.

- Go to the Getting Started section of LiveYoungerSuccess.com
- Scroll down to Step 7 and download the Getting Started Guidebook
- Watch Senior Presidential Director Gregory Mascari as he gives you a page-by-page walkthrough and explanation (30-minute video)

SUCCESS TIP: Success is not Magical... It's Mathematical... so do the DMO!