

# NORTH AMERICAN REGIONAL FALL INCENTIVE TRIP 2024

Brand Partners are given the opportunity to **earn a trip for up to two people** in a private room, flight credits for travel to the destination, and other exciting elements which will create a memorable LifeWave trip experience.

Trip earners are required to register by September 6, 2024, via the online registration system. Otherwise, space is not guaranteed.

Note: if you do not register and arrive on site or arrive with guests who have not been previously approved, we may not have airport transfers or a hotel room to accommodate you and your guest.



#### **Trip Location**

Punta Cana, Dominican Republic



#### Trip Dates

November 6-10, 2024



#### **Qualification Period**

April 29, 2024 - September 1, 2024

### **Trip Attendance Guidelines**



### **Air Travel**

All Brand Partners who earn 60 points through specific activities will earn a trip for two and one flight reimbursement. All Brand Partners who earn 85 points through specific activities will earn a trip for two and two flight reimbursements. Once you are registered for the trip, you will be responsible for booking your own round-trip flight(s). We will reimburse you up to \$450 if you earn a trip for one, or \$900 if you earn a trip for two. Reimbursement will be issued 30 days after the close of the trip, and only after receipts have been submitted to events@lifewave.com. Please see the FAQ section of this document for more details.



### **Accommodations**

Trip qualifiers will be provided with accommodations in a standard guest room, double-occupancy, at the host resort during the program dates. Any extension to these dates will be handled individually with the resort based on availability, and at the cost of the qualifier.



### **Airport Transfers**

Ground transportation will be provided between the airport and the resort on official arrival and departure days.

Anyone arriving prior to or staying past the program dates will be responsible for their own transfers.

More information can be found in the FAQs.



### **Trip Attendance Guidelines**



#### Meals

Most meals are provided. Please see trip itinerary, when available, for details. We recommend being prepared to cover your meals on your travel days to and from the program.



### Cash-In-Lieu

LifeWave does not offer cash-in lieu of attendance.



### **Incidental Charges**

No incidental charges are covered by LifeWave. Upon arrival at the resort, you will be asked to present a credit card to be kept on file for incidental charges, and most resorts will place a hold on this card for the duration of the stay.



### **Transfers**

All earned trips and flight credits are nontransferable and have no cash value.



### **Activities**

We want you to experience the features of this amazing destination; therefore, some group activities will be provided, and you will also get some free time to explore on your own. More details will be made available after qualification.



### **Tax Reporting**

Cost of accommodations, meals, gifts, prizes, and activities will be reported tax authority where required.

### **Frequently Asked Questions**

### **Earning Points**

#### Q1 Which LifeWave Brand Partners can participate in this incentive?

All LifeWave Brand Partners in the United States, Canada, Bonaire, Mexico, and the Cayman Islands are eligible to work to earn this reward trip in their region.

### Q2 How can I qualify for the reward trip?

- You can earn points by ranking up to Senior Director and maintaining that rank for at least 6 (not necessarily consecutive) weeks during the qualification period, or by any of the following methods:
  - Personally Sponsored Enrollments: Silver (1 point ea.), Gold (2 points ea.), and Diamond (4 points ea.)
  - Personally Sponsored Upgrades: Silver (1 point), Gold (2 points ea.), and Diamond (4 points ea.).
  - Personal Enrollment of PC or PC+ customers: (1 point ea.)\*
  - Rank Advancement of team members:
    - Manager (2 points ea.)
    - Director (4 points ea.)
    - Senior Director (5 points ea.)
    - Executive Director/Presidential Director (6 points ea.)
    - Senior Presidential Director (8 points ea.)
  - Personal Enrollments who rank advance:
    - Manager (2 points ea.)
    - Director/Senior Director (3 points ea.)
    - Executive Director/Presidential Director (4 points ea.)
    - Senior Presidential Director (5 points ea.)
  - Rank Maintenance of Lifetime Rank:
    - Manager/Director/Senior Director (1 point per week paid as)
    - Executive Director/Presidential Director/Senior Presidential Director (2 points per week paid as)

### Q3 How many points do I need to earn to get the reward trip?

All Brand Partners who earn 60 Points through specific activities earn 2 tickets and one flight reimbursement. All Brand Partners who earn 85 Points through specific activities earn 2 tickets and two flight reimbursements.





- Q4 When will the reward trip take place?
- A4 The trip will take place November 6-10, 2024.
- Q5 Is there a cap on the number of people who can earn the trip?

A5 No.

- Q6 For which types of personal enrollments can I earn points towards the trip?
- A6 Brand partners can earn points for personally sponsoring Silver (1 pt. ea.), Gold (2 pts. ea.), and Diamond (4 pts. ea.) enrollments.
- Q7 What levels of rank advancements are eligible for points towards the rewards trip?
- A7 Manager (2 pts. ea.), Director (4 pts. ea.), Senior Director (5 pts. ea.), Executive Director (6 pts. ea.), Presidential Director (6 pts. ea.), and Senior Presidential Director (8 pts. ea.).
- Q8 To what level do personal enrollments need to advance for a Brand Partner to earn points?
- A8 Manager (2 pts. ea.), Director (3 pts. ea.), Senior Director (3 pts. ea.), Executive Director (4 pts. ea.), Presidential Director (4 pts. ea.), or Senior Presidential Director (5 pts. ea.).
- Q9 If I enroll a new Brand Partner as a Silver, for example, and then upgrade them to Gold or Diamond all during the incentive period, would I be eligible to receive points for both?
  - A9 Yes. If a new Brand Partner enrolls with an eligible enrollment type and then upgrades to an eligible enrollment level during the incentive period, then you would earn points for both.
- Q10 Are any enrollments not eligible for incentive points?
- A10 Yes. The Starter, Bronze, and Platinum enrollments are not eligible for points.
- Q11 Can I earn points from customer purchases?

A11 No.

- Q12 Can I earn points for advancing team members or personal enrollments to any rank, or just Manager and above?
- A12 Just Manager and above.
- Q13 Can I earn points for rank advancing myself?
- A13 Only if you rank up to Senior Director and maintain that rank for at least 6 weeks during the qualification period.
- Q14 If a Brand Partner in my downline achieves more than one new rank of manager or above during the qualification period, am I eligible for all associated points, even if a rank is skipped over during a commission week?
  - A14 Yes. If a new Brand Partner enrolls with an eligible enrollment type and then upgrades to an eligible enrollment level during the incentive period, then you would earn points for both.
- Q15 Can I earn multiple points for multiple enrollments to Silver, Gold, or Diamond?

A15 Yes.

Q16 Can I earn multiple points for multiple personal enrollments of Preferred Customers?

A16 Yes.

- Q17 Can I earn multiple points for multiple rank advancements of team members?
- A17 Just Manager and above.
- Q18 Can I earn multiple points for multiple personally sponsored rank advancements?

A18 Yes.

### **Qualification and Registration**

- Q1 How do I know if I qualify?
- A1 Qualifiers will be contacted as they qualify with an official invitation. Throughout the qualification period, a leaderboard will be emailed so that Brand Partners can see how many points they've accumulated.





### Q2 Once I have been notified that I've earned the trip, how do I register?

A2 Upon qualification, and after registration opens, you will receive an official invitation via email with a link to register.

### Q3 Can I just email or call my VIP team and have them register me?

A3 No. You will need to complete your own registration with as many details as you can. This will ensure that we are able to provide the best experience possible for you and your guest onsite.

### Q4 When does registration open?

A4 Registration will open after the qualification period ends.

### Q5 When is the deadline to register?

A5 The registration deadline is September 6, 2024.

### Q6 What happens if I cannot attend?

A6 If you cannot attend (and we sincerely hope that you can), you will forfeit the trip. The trip is nontransferable and has no cash value.

### Q7 What happens if I do not confirm I am coming and I show up anyway?

We must know in advance that you are coming so that we can make the proper arrangements for your attendance. Unfortunately, we can only guarantee transportation, accommodations, and participation for those who choose to attend and provide the registration and necessary details by the deadlines outlined.

### Q8 Can I bring a guest?

- A8 If you earn at least 60 points, you will earn an extra ticket for a guest, but beyond that, no additional guests may be brought. Your guest must meet these criteria:
  - 1. Guest must be over the age of 18, with the exception of a breastfeeding infant.
  - 2. Guest must not be a LifeWave Brand Partner, with the exception of a spouse/domestic partner or adult child.

### **Travel and Flight Details**

#### Q1 Do I need a visa or passport?

A1 It is your responsibility and our strong recommendation that you check with your local embassy or your trip destination embassy to determine if a visa is needed and whether there is a cost associated. If you need to request a visa letter, please email us at events@lifewave.com.

### Q2 Is a vaccination for COVID 19 required to visit?

As of the date of this document, vaccinations are not required to visit Punta Cana, Dominican Republic.

## Q3 What happens if I do not get the proper travel documents (such as a visa) or do not have the appropriate passport documentation and am denied boarding to my flight?

A3 The proper travel documents are your responsibility. Should you not procure the appropriate travel documents and are denied boarding, and are unable to attend the trip, you forfeit the value of the trip as well as your airfare voucher and any cancellation fees will apply.

### Q4 How are flights booked?

A4 Once you've received your official trip invite, you are responsible for booking your own flights. We recommend booking as early as possible to get the best rates. You will receive reimbursement for your flight(s) after the trip, through travel vouchers.

### Q5 How and when will I receive my travel voucher for my flights?

A5 Once you have booked your flights, please send the receipt to events@lifewave.com. Reimbursements can take up to 30 days after the close of the trip and are only issued to Brand Partners who attended the trip. This reimbursement will be received via commissions.

### Q6 How much will I be reimbursed for my flights?

We will reimburse up to \$450 if you earn at least 60 points, or \$900 if you earn at least 85 points. If your flight value is less than those amounts, you will only be reimbursed to the value on your receipt.

# Q7 If the reward trip gets cancelled due to external, uncontrollable circumstances, will LifeWave compensate members for the value of the trip?

A7 We will reimburse up to \$450 if you earn a trip for one, or \$900 if you earn a trip for two. If your flight value is less than those amounts, you will only be reimbursed to the value on your receipt.





### **Terms and Conditions**

For active LifeWave Brand Partners only. Qualification period starts on April 29, 2024, and finishes on September 1, 2024. Refer to the FAQs for incentive rules and requirements. LifeWave's policies and procedures are applicable to all member activities related to this promotion. Participants must be active and in good standing with the company to be eligible.

The company maintains the right to, at its sole discretion, alter or change any terms, conditions, or elements of this promotion as it deems necessary or as dictated by applicable laws, regulations, or policies. The company also maintains the right to, at its sole discretion, disqualify anyone for any reason.