

## PATHWAY TO DIRECTOR

Refer to the LifeWave Compensation Plan for full details

|               | <b>PERSONALLY SPONSORED (PS)</b>  | <b>RANK</b>   | <b>BONUS CYCLE COMMISSIONS</b><br>Weekly Maximum | <b>MATCHING BONUS (MB)</b><br>Weekly: No limit  |
|---------------|---|---|--|---|
| <b>Goal 1</b> | <b>1 &amp; 1</b><br><br>1 PS Active*<br><b>Brand Partner</b><br>on <u>each</u> leg  | <b>NO RANK</b><br>Binary Qualified<br><br>• 55 PV in a 31-day rolling period  | \$100/week                                       | <b>Matching Bonus Eligibility</b><br>Achieve the rank of Manager<br><br><b>25% MB (Level 1**)</b><br>• Paid-as Manager or above<br><br><b>20% MB (Level 2)</b><br>• Paid-as Manager or above<br>• Minimum of 6 cycles in paid commission week<br><br><b>20% MB (Level 3)</b><br>• Paid-as-Manager or above<br>• Have 10 or more cycles in paid commission week<br>• Have 3 PS Active BPs on <u>each</u> leg<br>• One PS BP on <u>each</u> leg earning Level 2 MBs |
| <b>Goal 2</b> | <b>2 &amp; 2</b><br><br>2 PS Active*<br><b>Brand Partners</b><br>on <u>each</u> leg.<br><br>Each BP has a minimum 180 LT-PV (see below for LT-PV) | <b>MANAGER</b><br><br>You have...<br>• 110 PV in a 31-day rolling period<br>• Minimum 300 LT-PV (see below for LT-PV)   | \$1500/week                                      |   |
| <b>Goal 3</b> | <b>3 &amp; 3</b><br><br>3 PS Active*<br><b>Brand Partners</b><br>on <u>each</u> leg<br><br>Each BP has a minimum 180 LT-PV (see below for LT-PV)  | <b>DIRECTOR</b><br><br>You have...<br>• 110 PV in a 31-day rolling period<br>• Minimum 300 LT-PV<br>• One PS paid-as Manager on <u>each</u> leg (see below for LT-PV) | \$2500/week                                      |   |

**LT-PV = LifeTime Personal Volume**

\* **Active:** 55 Personal Volume within a rolling 31-day period

\*\* **Levels:** You sponsor Ann (Ann is on your 1st level)  
Ann sponsors Ben (Ben is on your 2nd level)  
Ben sponsors Cal (Cal is on your 3rd level)

V. 2.1